

Voit Real Estate Services

Robert Vallera CCIM

Senior Vice President | Partner

CAREER SUMMARY

Robert specializes in the brokerage of Apartments and Multi-Family Development Sites within San Diego County. His career track record includes the sale or exchange of over 300 San Diego County multi-family properties. Robert's clients benefit from valuable insight and experience he's gained through purchasing, operating, and improving over a dozen investment properties for his own account.

EXPERIENCE

Voit Real Estate Services 2012 – Present

Senior Vice President | Partner

- Second highest producing broker, 2012, 2013 & 2014
- Closed 120 investment property sales in 2011-2018

Grubb & Ellis 2010 – 2012

Senior Vice President

- San Diego's Top Producing Broker in 2011
- #2 Apartment Broker Nationwide for Grubb & Ellis in 2011

Commercial Realty Advisers 2007 – 2010

Founding Principal

- Teamed with five partners to build a twenty agent brokerage practice that became the nucleus of the San Diego Grubb & Ellis office in 2010

GVA IPC Commercial 1999 – 2006

Senior Vice President/Principal

- Company-wide Salesman of the Year in 2004
- San Diego CCIM Chapter's Transaction of the Year Award 2006

Vallera Investment Properties 1987 – 1998

Principal Broker

- Represented investors in apartment acquisitions, sales & exchanges
- Acquired, rehabilitated and held apartments for partnerships and personal portfolio

EDUCATION

- **University of California at Santa Barbara**
Master of Arts: Urban & Regional (Quantitative) Modeling, 1984
- **University of California at Santa Barbara**
Bachelor of Arts: Double Major in Business Economics & Urban Geography, 1982

PROFESSIONAL AFFILIATIONS

- Former President, San Diego County Apartment Association
- Expert Panelist, San Diego Union-Tribune Real Estate Forum
- Former Board Director, California Apartment Association
- Organizer & Moderator, The CCIM/SDCAA Apartment Perspective Annual Forecast Meeting, 2002 - 2019
- Former Technical Advisor, San Diego City Council Housing and Land Use Committee
- Citizens Coordinated for Century 3
- North County Estate Planning Council



Vallera Apartment Advisors

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Since 1981, I have taken the long view, working to establish lasting relationships with the investors whose interests I represent.

Voit
REAL ESTATE SERVICES

**VALLERA
APARTMENT
ADVISORS**
CONSULT • INVEST • GROW